



## **For Immediate Release**

### **Tennessee Hospital Association Selects PivotHealth To Provide Hospital-Physician Alignment Services**

**(Nashville, Tenn., January 15, 2009)**—PivotHealth, a physician practice management company based in Brentwood, Tenn., announced today that they have been selected by the Tennessee Hospital Association to provide hospital-physician alignment services to its 150 member hospitals. These services, offered through PivotHealth’s *Physician Services Company* (“PSC”) model, enables hospitals who choose to work with PivotHealth to provide needed operational services to physicians in a cost effective, affordable manner that will improve the performance of physician practices.

“The Tennessee Hospital Association is certainly a leader on the benefits they bring to their members and we are very pleased that the THA has selected PivotHealth for this important work.” said John Phillips, President of PivotHealth. “This is a significant opportunity for THA member hospitals to strengthen the work with community based physician practices that are related to their hospitals. We look forward to working with hospitals and physicians across our state.”

The new arrangement calls for PivotHealth to work with THA members to offer, through the PSC, operational services such as practice management information systems, electronic medical records system, billing and collection services, practice management consultations and services, HR services (professional employer organization services), etc. PivotHealth will manage the PSC and work directly with physicians who subscribe to the services in implementation and ongoing practice management consultation from its highly experienced practice management team.

#### **About the Tennessee Hospital Association**

THA, established in 1938 as a not-for-profit membership association, serves as an advocate for hospitals, health systems and other healthcare organizations and the patients they serve. It also provides education and information for its members, and informs the public about hospitals and healthcare issues at the state and national levels. THA is the premiere organization in Tennessee that promotes and represents the interests of all health careers, hospitals and health systems.

#### **About PivotHealth**

PivotHealth, LLC is a leading physician practice management and services company providing assistance to independent, hospital-affiliated and health plan-affiliated medical groups and networks. Based in Brentwood, Tennessee, PivotHealth manages medical groups ranging from 40 to 400 providers, from California to New York. The company’s highly experienced professional staff

also provides hospital-physician strategy implementation, consulting services, coding and compliance services, and the industry's leading outpatient satisfaction survey program. PivotHealth has an unparalleled track record in the areas of optimizing physician leadership and enhancing medical group relationships with hospital systems and payers. For more information about the company, please visit [www.pivothealth.com](http://www.pivothealth.com) or call (615) 983-4000.

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Media Contact: Silas Deane  
Logic Media Group, Inc.  
(615) 244-8035  
[Silas@logicmediagroup.com](mailto:Silas@logicmediagroup.com)